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## **Dedicated Computing is Buyout Fund's Latest Investment**

 Mason Wells recently announced the acquisition of Dedicated Computing, a Waukesha, Wisconsin-based manufacturer and integrator of embedded computers for original equipment manufacturers and independent software vendors. The acquisition is the second investment of the recently-raised Mason Wells Buyout Fund II.

Mason Wells, along with Dedicated Computing management and Prudential Capital, acquired 100 percent of the company's equity from Terry and Nancy Anderson. Dedicated Computing was the sole operating entity of Omni Tech Corporation, which was founded by the Andersons in 1978. Senior financing for the transaction was provided by M&I Bank, Harris Bank, and U.S. Bank. Mezzanine financing was provided by Prudential Capital.

Dedicated Computing utilizes commercially available PC, mobile computing, industrial

and other open standard technologies to provide embedded computing solutions that are customized to specific customer applications.

Along with its products, the company delivers a suite of services that includes system design, product lifecycle management, validation, certification, and full integration services. Dedicated Computing's products and services are incorporated into a variety of end-user applications including medical imaging, video security, and military simulation systems.

OEM customers like those served by Dedicated Computing are moving away from proprietary systems to commercial off-the-shelf technology for their embedded computing needs and at the same time outsourcing the design and assembly of these open standard systems to integrators. Dedicated Computing is well-positioned to take advantage of these growth trends.

## **Jay Radtke Joins Mason Wells Buyout Team**

Mason Wells is pleased to announce that Jay Radtke has joined the firm as an Associate. Prior to joining Mason Wells, Mr. Radtke worked for Cornerstone Equity Investors, LLC in New York City for five years where he was responsible for the origination, analysis, due diligence, and execution of control-oriented investments in middle market companies in the business services, health-care, and specialty manufacturing industries.

While at Cornerstone Equity Investors, Mr. Radtke helped manage two new platform buyouts, one add-on acquisition, one portfolio company divisional sale, four senior debt refinancings, and three portfolio company sales.

During 2005, Mr. Radtke served as the Vice President of Corporate Development for

Vestcom International, a leading outsourced retail and marketing and business communications services company. In addition to serving on the Board of Directors at Vestcom, Mr. Radtke helped manage the sale of its Marketing and Business Communications Division to Bowne & Co. in January, 2006.

Prior to Cornerstone Equity Investors, Mr. Radtke worked in Lehman Brothers' New York office, where he was an Investment Banking Analyst in the real estate and mergers and acquisitions groups.

Mr. Radtke is a native of Milwaukee, Wisconsin and received a Masters of Business Administration from Columbia Business School and a Bachelors of Arts Degree from Vanderbilt University.

## Buyout & Venture Portfolio Company Updates


**chf solutions** CHF Solutions, Inc., a Venture Fund portfolio company, recently announced the results from randomized multicenter studies on the company's UNLOAD study presented at the American College of Cardiology Conference. UNLOAD (Ultrafiltration N versus IV Diuretics for Patients Hospitalized Lived For Acute Decompensated Congestive Heart Failure) is the first randomized clinical study to compare the safety and effectiveness of ultrafiltration (using CHF's Aquadex Flexflow™ product) with standard intravenous diuretic drug therapy to treat heart failure patients. The study data showed that hospitalized heart failure patients who received ultrafiltration therapy as part of their care lost more weight and experienced greater net fluid loss than patients treated primarily with intravenous diuretics. In addition, after 90 days, the ultrafiltration group had significantly fewer days in the hospital, fewer rehospitalizations, and fewer office and emergency room visits related to heart failure.

 OpGen, Inc., a Venture Fund portfolio company and the leader in single molecule DNA analysis technology, announced recently that it has entered into agreements with Stratos Product Development, LLC and Micronics, Inc. for the development of the company's first commercial product. Each company brings unique capabilities to the innovation of cost-effective, high-throughput instruments and disposables that employ

OpGen's Optical Mapping technology platform. OpGen intends to market these systems worldwide to genome analysis and clinical microbiology research laboratories.

Stratos, a world-class systems solution provider, will apply its extensive knowledge and experience in technology commercialization, systems integration, instrumentation development, and regulatory compliance.

Micronics, a leading developer of point-of-care in-vitro diagnostic products, will provide its expertise in the development of the disposable device on which the fluidics assay of the Optical Mapping technology is performed.

 HK Systems, Inc., a Mason Wells-managed portfolio company, was selected to provide radio frequency identification (RFID) tagging systems for Epson America, a leading provider of cutting-edge imaging solutions.

Epson is shipping cases and pallets of its product with electronic product code (EPS) labels to comply with retailer mandates. HK Systems recently deployed an integrated RFID tagging solution at Epson's Indianapolis, Indiana, distribution center. Comprised of standard RFID software, material handling and RFID peripherals, the solution utilizes components of the OAT System Foundation 4.5 Suite.

Mason Wells is a leading Midwest private equity firm with over \$500 million of assets under management. The principals in the firm have successfully invested in over 80 companies and have completed transactions having a total value in excess of \$1 billion. Mason Wells currently invests through three private equity funds that provide capital for leveraged buyouts and new venture start-ups, as follows:



### Mason Wells Buyout Fund

**Investment Criteria:**

- Buyout and recapitalization transactions
- Profitable companies with revenues of \$25 to \$250 million
- Solid management team in place or identified
- Established growing market

**Industry Sectors:**

- Engineered Products and Services
- Specialty Packaging and Paper
- Outsourced Business Services

**Submit Business Plans:**

- Via our website: [www.masonwells.com](http://www.masonwells.com)
- Click on "Business Plan" and complete form



### Mason Wells Venture Fund

**Investment Criteria:**

- Seed, early and mid-stage venture capital investments
- Companies with proprietary or leading edge technology
- Large and growing addressable market

**Industry Sectors:**

- Medical Devices
- Biomedical Information Technology
- Pharma/Biotechnology

**Submit Business Plans:**

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